

# What's New @ WCISA®

**News from North American Suppliers of Machinery,  
Accessories and Materials for Making All Types of Wire & Cable**

WCISA's first trade show participation in 2011 will be at *Interwire 2011*, in Atlanta, GA, USA, which takes place the first week of May. WCISA will be exhibiting from booth 1562, and it will host a member outing on Monday, May 2, 2011, the night before the exhibits open. Many WCISA member companies will be participating in with their own exhibits. Details on the show can be found at [www.wirenet.org](http://www.wirenet.org).



For the balance of 2011, WCISA will be participating at the following events:

May 23 – 26, 2011, *wire Russia 2011*, Moscow, Russia, [www.messe-duesseldorf.de](http://www.messe-duesseldorf.de) • [www.mdna.com](http://www.mdna.com)

September 13 – 15, 2011, *wire Southeast ASIA 2011*, Bangkok, Thailand, [www.wire-southeastasia.com](http://www.wire-southeastasia.com) • [www.mdna.com](http://www.mdna.com)

November 6 – 9, 2011, 60<sup>th</sup> *IWCS Conference™*, Charlotte, NC, USA, [www.iwcs.org](http://www.iwcs.org)

At these events, WCISA will be an exhibitor, member outing organizer and co-sponsor of North American Pavilions at shows outside of the USA. Copies of the 2011 WCISA Member Directory & Product Listing will be distributed at the trade events.



## About WCISA

Established in 1996, WCISA®, Wire and Cable Industry Suppliers Association®, is a nonprofit corporate membership association with approximately 100 North American suppliers of machinery, materials and accessories used for making all types of wire and cable. WCISA's mission is to promote its members' products and services by providing its members with representation, networking/social outings and services at wire and cable trade events and conferences. WCISA is active, both as an exhibitor and supporter, in wire and cable trade events and conferences throughout the world. In a typical two-year cycle, WCISA participates in industry events and organizes member outings in the USA, Europe, China, India, Russia and Southeast Asia.

In pursuit of its mission, WCISA works with leading industry associations and organizations, including the following:

- ACIMAF - Italian Wire Machinery Manufacturers Association
- International Wire & Cable Symposium, Inc. (IWCS, Inc.)
- The International Wire & Machinery Association (IWMA)
- Messe Düsseldorf North America, Messe Düsseldorf GmbH and Messe Düsseldorf Asia
- The Wire Association International (WAI)

WCISA member benefits include company and product promotion, representation at trade shows and conferences, networking and social opportunities, and presentation of a unified voice and support of North American suppliers. By being part of WCISA, you are supporting the industry, your company and your fellow North American suppliers in the worldwide marketplace.

To become a WCISA member, send the following information to WCISA at [info@wcisaonline.org](mailto:info@wcisaonline.org): Company Name, Key Contact Name & Title, Company Address, Phone & Fax, Web Site & E-Mail, and a Description of Products and Services (around 50 words). Annual dues are US\$300 per company. The WCISA Board of Directors votes on all membership applications. [www.wcisaonline.org](http://www.wcisaonline.org)



## Vannais & Polewchak Obituaries;

### Eric R. Vannais Scholarship Fund Started

WCISA member company, **Davis-Standard, LLC**, Pawcatuck, CT, USA, reported the passing of long-time employee **Stephen Vannais** and valued Sales Rep **James Polewchak**. Both men were killed in a plane crash on January 5, 2011, near Midlothian, TX, USA. Polewchak was the owner of the single-engine Columbia LC-41 plane that crashed about 120 yards from the airport. Witnesses said the plane took off, banked hard left and then crashed into some trees.



**Stephen Vannais**



**James Polewchak**

Vannais was a veteran of the wire and cable industry for over 36 years. He was a 16-year veteran of Davis-Standard and operated out of his home office in Mooresville, NC, USA. Vannais handled wire and cable accounts in the southern USA and eastern Europe. He assisted customers with everything from line configuration to engineering documentation and project follow up, giving him a broad and valuable understanding of Davis-Standard's technology. Experience outside Davis-Standard included management and engineering positions with **Northampton Machinery Company**, **Nokia-Maillefer, Inc.**, **Reichhold Chemicals** and **TRW/Holyoke Wire and Cable**. Vannais is survived by his wife, **Beth**, and his son, **Eric**, a recent graduate of **Mooresville High School**, who recently became an Eagle Scout. Eric is currently a student at **Embry Riddle Aeronautical University** in Daytona Beach, FL, USA, studying aerospace engineering. Eric also shared his father's passion for flying.

Memorials may be made to the **Eric R. Vannais Scholarship Fund** and sent to **Wachovia Bank**, Mooresville Plaza, 552 E. Plaza Drive, Mooresville, NC 28115, USA.

Polewchak was President of **JP Industrial Technologies, Inc.**, Midlothian, TX, USA. Established in December of 2001, JP Industrial Technologies represented equipment for the plastics industry. Polewchak had been Davis-Standard's wire and cable rep for the USA states of Arkansas, Kansas, Louisiana, New Mexico, Oklahoma and Texas since June 2003.

### WCISA® supports *wire 2012* in Düsseldorf, Germany:

WCISA is proud to endorse and support *wire 2012-International Wire and Cable Trade Fair* in Düsseldorf, Germany. The show, which takes place March 26-30, 2012, is organized by **Messe Düsseldorf GmbH** in Germany. WCISA is the nonprofit association of North America-based suppliers of machinery, materials, accessories and controls used to make all types of wire and cable. Many WCISA members will be exhibiting at the show.



WCISA is an Official Supporter of *wire 2012* and of the corresponding North American Pavilion organized by **Messe Düsseldorf North America (MDNA)**, Chicago, IL, USA. The North American Pavilion, available exclusively for North American-based exhibitors, is in a prominent location of the exhibit halls. Advantages of exhibiting in the Pavilion are many and include the prime location, use of an exhibitor lounge, translator and hostess service, turnkey booth construction service, communication in the USA with MDNA and WCISA as well as payment in a US\$ amount.



The world's largest and most popular wire and cable trade show, *wire Düsseldorf*, is held every two years. *wire 2010* was the most recent of these events, and it attracted 35,000 visitors from 70 different countries. In 2010, over 1200 exhibitors from more than 50 countries booked space to showcase a wide variety of machines, materials, accessories and controls for making all types of wire and cable. North American (USA and Canada) was the third-highest represented exhibitor region, following the top two exhibitor nations of Germany and Italy.

To reserve space in the North American Pavilion, fill out the corresponding registration form, which is available from MDNA, and forward it to them with your deposit. The booth-assignments within the Pavilion will be determined together by WCISA and MDNA. Priority is given to WCISA members and past-Pavilion exhibitors (i.e., at *wire Düsseldorf*, *wire Russia*, *wire Southeast Asia* and/or *Wire & Cable India* events). If you have special booth requests, submit them in writing with your application to MDNA and/or to me directly at WCISA.

WCISA is pleased to be working with **Justin Kesselring**, MDNA Project Manager, and **Eva Rowe**, MDNA Vice President, on this project. Contact MDNA by telephone at (312) 781-5180, fax: (312) 781-5188 or by e-mail: [jkesselring@mdna.com](mailto:jkesselring@mdna.com) • [erowe@mdna.com](mailto:erowe@mdna.com) or visit [www.mdna.com](http://www.mdna.com) and/or [www.wire.de](http://www.wire.de).